

**Fig.1**

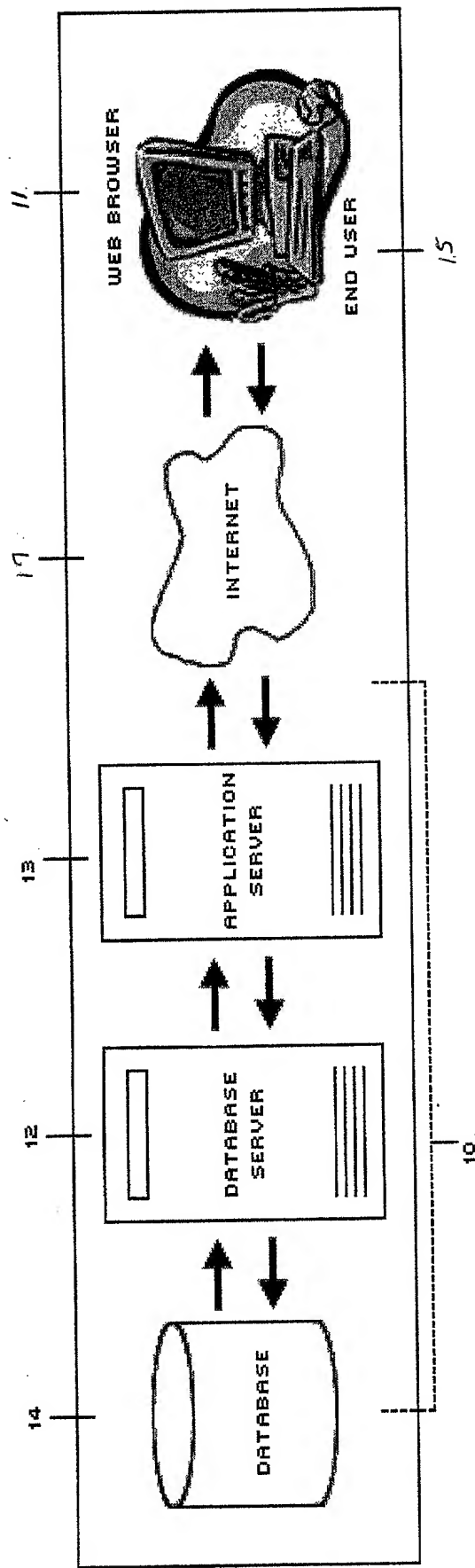


Fig.1a

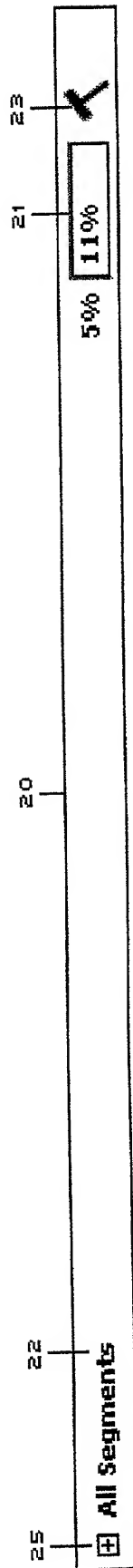


Fig.2

22

<input type="checkbox"/> All Segments	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> IT Product	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> All Manufacturers			
<input type="checkbox"/> Books - Printed Material	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> Cables / Testing / Tools	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> Component - I/O Adapters	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> Component - Memory	11%	<input type="checkbox"/>	✓

Fig.3

22

<input type="checkbox"/> All Segments	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> IT Product	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> All Manufacturers			
<input type="checkbox"/> Books - Printed Material	11%	<input type="checkbox"/>	✓
<input type="checkbox"/> Cables / Testing / Tools	11%	<input type="checkbox"/> 10%	✓ 23
<input type="checkbox"/> Component - I/O Adapters	11%	<input type="checkbox"/>	✓

24

Fig.4

<div data-bbox="459 1635 488 1673">22</div> <div data-bbox="532 1648 570 1902"> <input type="checkbox"/> All Segments         </div>	<div data-bbox="521 491 553 564">11%</div> <div data-bbox="516 327 561 491"></div> <div data-bbox="516 260 561 327">✓</div>
<div data-bbox="597 1631 634 1902"> <input type="checkbox"/> IT Product         </div>	<div data-bbox="586 491 618 564">11%</div> <div data-bbox="581 327 626 491"></div> <div data-bbox="581 260 626 327">✓</div>
<div data-bbox="662 1474 695 1829"> <input type="checkbox"/> All Manufacturers         </div>	
<div data-bbox="727 1377 760 1829"> <input type="checkbox"/> Books - Printed Material         </div>	<div data-bbox="716 491 748 564">11%</div> <div data-bbox="711 327 756 491"></div> <div data-bbox="711 260 756 327">✓</div>
<div data-bbox="792 1419 824 1829"> <input type="checkbox"/> Cables / Testing / Tools         </div>	<div data-bbox="781 491 813 564">10%</div> <div data-bbox="776 327 821 491"></div> <div data-bbox="776 260 821 327">✓</div> <div data-bbox="776 197 821 260">⊗</div>
<div data-bbox="857 1335 889 1829"> <input type="checkbox"/> Component - I/O Adapters         </div> <div data-bbox="932 1251 961 1289">24</div>	<div data-bbox="846 491 878 564">11%</div> <div data-bbox="841 327 886 491"></div> <div data-bbox="841 260 886 327">✓</div>

27

Fig.5

<input type="checkbox"/> All Segments	11%		✓
<input type="checkbox"/> IT Product	11%		✓
<input type="checkbox"/> All Manufacturers	28	24	
<input type="checkbox"/> Books - Printed Material	11%		✓
<input type="checkbox"/> Cables / Testing / Tools	10%		✗
<input type="checkbox"/> All Manufacturers	29	27	
<input type="checkbox"/> Audio / Video Cable	10%		✓
<input type="checkbox"/> Bulk Lan Cable	10%		✓
<input type="checkbox"/> Camera Cables	10%		✓
<input type="checkbox"/> Connectors / Adapters	10%		✓
<input type="checkbox"/> Drive Cable	10%		✓
<input type="checkbox"/> Ethernet Cables	10%		✓

Fig.6



All Segments		11%		✓
IT Product		11%		✓
All Manufacturers				
	0-9	11%		✓
	A	11%		✓
	B	11%		✓
	C	11%		✓
	D	11%		✓
	E	11%		✓
	F	11%		✓
	G	11%		✓
	H	11%		✓
	I	11%		✓

Fig.8

<input type="checkbox"/> All Segments		11%	<input type="checkbox"/>	✓
<input type="checkbox"/> IT Product		11%	<input type="checkbox"/>	✓
<input type="checkbox"/> All Manufacturers	24			
<input type="checkbox"/> Books - Printed Material		11%	<input type="checkbox"/>	✓
<input type="checkbox"/> Cables / Testing / Tools	33	10%	<input type="checkbox"/>	✓
<input type="checkbox"/> Audio / Video Cable	34	14%	<input type="checkbox"/>	✓
<input type="checkbox"/> Modem Cable		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> All Manufacturers				
<input type="checkbox"/> 3Com		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Abl Cable - Other		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Adc		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Alcatel Switches & Router		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Avaya		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Avocent - High-End Kvm		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Belkin Components		15%	<input type="checkbox"/>	✓
<input type="checkbox"/> Cables to Go		15%	<input type="checkbox"/>	✓

Fig.9



22		32		26	
☐ All Segments				11%	✓
└─ ☐ IT Product		24		11%	✓
└─ ☐ Cables / Testing / Tools		42		10%	✗
└─ ☐ Audio / Video Cable		33		14%	✗
└─ ☐ Modem Cable				15%	✗
					28

Fig.11